Γ

RESTRICTED CLASSIFICATION SECURITY INFORMATION CENTRAL INTELLIGENCE AGENCY

FOREIGN DOCUMENTS OR RADIO BROADCASTS

INFORMATION FROM

REPORT

COUNTRY

German Demodratic Republic

DATE OF

CD NO.

1951

SUBJECT

Sociological - Education

INFORMATION

Economic - Foreign trade

DATE DIST. Aug 1952

HOW PUBLISHED

Monthly periodical

WHERE

PUBLISHED

Berlin

NO. OF PAGES 2

DATE

PUBLISHED

21 Dec 1951

SUPPLEMENT TO

REPORT NO.

LANGUAGE German

THIS IS UNEVALUATED INFORMATION

SOURCE

Der Aussenhandel, No 6, 1951.

THE GDR FOREIGN TRADE SCHOOL IN PLESSOW

On 27 November 1951, the first School for Foreign Trade in the GDR (German Democratic Republic) was inaugurated in Plessow near Werder by Georg Handke, Minister for Intra-German and Foreign Trade.

The school off is regular 2-year courses, and accelerated 5-month courses for the training of personnel necessary to the fulfillmen. c. the Five-Year Plan for Foreign Trade.

Qualified tenchers with academic training and/or many years' experience in various aspects of foreign trade act as instructors. Instruction is based on a carefully de eloped methodology and covers both theory and practice. Training is focused not only on specific phases of foreign trade, but also on the development of potential political and social cadres.

Great emphasis is given to the social sciences. The ideological and political orientation of the lectures is based on the teachings of Marx and Lenin, and staunch friendship for the USSR is fostered in the future foreign trade personnel.

Russian-language courses are given special importance in the curriculum. The 2-year course devotes 640 class hours to the study of Russian. Students are required to read USSR newspapers and other USSR publications bearing on foreign trade.

Lectures on GDR trade policies are also stressed in the school's training program. As an introduction to these lectures, the theory and history of trade

Subjects taught, in addition to the practical elements of foreign trade, such as import, export, and finance, include foreign trade planning, political and economic geography, raw material administration, merchandising, and market analysis. In accordance with the example set by the USSR Institute for Foreign Trade, a large number of class hours have been set aside for these subjects.

-1-

RESTRICTED CLASSIFICATION X NAVY X NSRB DISTRIBUTION STAT



STAT

RESTRICTED

Business arithmetic, physical training, and German are included in the curriculum. Instruction in German is aimed particularly at increasing the student's knowledge of German literature. Students will also be provided with a basic knowledge of foreign literature, particularly of Russian and Soviet literature.

- E N D -



- 2 -

RESTRICTED